



# Agency Requirements & Compensation



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# COMPENSATION REQUIREMENTS

## Agreement for Agents/Resellers/Ambassadors

- **Ambassadors retain their commissions and back office access by paying a \$24.99 monthly back office fee. Ambassadors must complete [Core Agent](#), [Member Experience Pro](#), and [Enrollment Specialist](#) certifications.**
- **Ambassadors must meet and/or maintain their monthly minimum sales requirements to maintain their pay rank.**
- **Ambassadors who have reached their Personal Volume goal can use their total to Team Volume to promote.**
- **Ambassadors become eligible for commissions with one (1) sale of a KonnectMD Membership. An ambassador's personal monthly membership fees count towards their personal volume but are not commissionable. \*Back-office fees and enrollment fees does not count towards volume, only monthly membership fees.**

# COMMISSION TYPES

## Personal Sales Bonus (PSB):

Every (1) personally sponsored membership sold will trigger a \$35 personal sales bonus. The bonus period begins every Saturday at 12:00 AM CST and ends every Friday at 11:59:59 PM CST. This commission is paid out the following week.

## Residual Commission / Monthly Overrides:

Residual Commissions and Monthly Overrides are paid monthly from Personal Volume & Team Volume. Commissionable volume is comprised of monthly membership fees. Back Office fees are not commissionable.

## Annual Travel Bonus:

- **Once an Ambassador achieves the pay rank of Gold, they become eligible for an annual cruise.**

### **Lifestyle Bonus:**

- Once an Ambassador achieves the pay rank of Gold or above, they become qualified to receive a guaranteed monthly bonus if they maintain the pay rank each month. Gold receives \$500 monthly, Platinum receives \$800, and Diamond receives \$1000 monthly. This bonus program motivates agents to reach higher ranks and become successful leaders.

### **Infinite Share Pool:**

2% of the agency's monthly gross revenue is shared equally amongst the active, qualifying Diamonds.

## **PROMOTION QUALIFICATIONS**

To advance in rank within the organization, Ambassadors must satisfy two specific requirements:  
(Personal Volume/Team Volume)

**Personal Volume (PV)** is the amount of commissionable volume that includes the agent's personal membership fee and the monthly membership fees of their personally sponsored customers and recruited Ambassadors. However, enrollment fees and back-office fees are not included in personal volume.

**Team Volume (TV)** is the sum of membership fees compiled from the Ambassador's Personal Volume and the Ambassador's downline team membership fees. Personal and Team Volume requirements must be met to qualify for rank advancement.

With each rank advancement, a new **Agent Override Level is unlocked**. This means they can earn a percentage of the monthly membership fees made by their downline team members in addition to their personal sales. As members advance in rank and gain access to higher commissionable override levels, they significantly increasing earning potential.

### **SEE CHART FOR BREAKDOWN:**

New levels are established when an Ambassador from one level recruits another Ambassador, thereby creating a new level. These override levels may become commissionable and can be compensated up to ten levels deep, contingent upon volume requirements.



# COMPENSATION BREAKDOWN

<b>AMBASSADOR</b> NO REQUIREMENTS	<b>BRONZE</b> \$100 PV   \$300 TV	<b>SILVER</b> \$300 PV   \$3,000 TV	<b>GOLD</b> \$1,000 PV   \$15,000 TV	<b>PLATINUM</b> \$1,500 PV   \$30,000 TV	<b>DIAMOND</b> \$3,000 PV   \$90,000 TV
Earn \$35 for every personal sale made before Saturday, paid out the following week.	Earn \$35 for every personal sale made before Saturday, paid out the following week.	Earn \$35 for every personal sale made before Saturday, paid out the following week.	Earn \$35 for every personal sale made before Saturday, paid out the following week.	Earn \$35 for every personal sale made before Saturday, paid out the following week.	Earn \$35 for every personal sale made before Saturday, paid out the following week.
Earn 25% of every personal membership sale, paid out the following month before the 15th.	Earn 25% of every personal membership sale, paid out the following month before the 15th.	Earn 25% of every personal membership sale, paid out the following month before the 15th.	Earn 25% of every personal membership sale, paid out the following month before the 15th.	Earn 25% of every personal membership sale, paid out the following month before the 15th.	Earn 25% of every personal membership sale, paid out the following month before the 15th.
	Unlock an extra 5% override of all 2nd Level Sales Volume.	Unlock an extra 3% override of all 3rd Level Sales Volume.	Unlock an extra 2% override of all 4th Level and 1% override of all 5th Level Sales Volume.	Unlock an extra 1% override of all 6th Level and 1% override of all 7th Level Sales Volume.	Unlock an extra 1% override of all 8th, 9th and 10th Level Sales Volume.
			Annual Reward Cruise for all Gold & Above Ambassadors	Lifestyle Bonus: \$800 per month on top of all other commissions.	Lifestyle Bonus: \$1000 per month on top of all other commissions.
			Lifestyle Bonus: \$500 per month on top of all other commissions.		*Infinite Share Pool: 2% of the Agency's Volume is share equally amongst Diamonds.